

P.O. Box 54143, Los Angeles, CA 90054

February 1, 2017

Dear Ralphs/Food 4 Less Store Manager:

The Girl Scouts of Greater Los Angeles have been working with the Community Relations Department to secure cookie boothing locations for the annual Girl Scout cookie sales. Your store is on the approved list of stores.

Per the Girl Scouts agreement with Community Relations, the Girl Scouts of Greater Los Angeles will adhere to the following rules:

Booth sales will be scheduled between February 10 - March 12, 2017, Monday - Friday, 4:00 p.m. - 7:00 p.m. and Saturday and Sunday, 10:00 a.m. - 7:00 p.m. An adult volunteer may or may not with the store manager prior to setting up the booth.

Both the adult in charge and the girls participating will adhere to your guidelines, as follows:

- 1. Be neat, clean, fully attired and clearly identifiable as Girl Scouts.
- 2. Stay to the sides of entry/exit doors and do not obstruct customers' ingress or egress.
- 3. Be polite to customers at all times.
- 4. Do not be aggressive nor offensive, do not approach nor follow customers to their vehicles, nor solicit in the parking lot.
- 5. Not more than two (2) adult volunteers be at the location at any time to supervise 2 girls (per GSGLA policies: girls conduct all sales (minimum 2); at least 2 adults must be present for security and safety)
- 6. Have their own small bills for change.
- 7. Clean up after they are finished. The girls' trash will not be thrown out in your trash receptacles.
- 8. No eating during the booth sale.
- 9. Provide their own tables and chairs.

The Girl Scouts understand that failure to follow these guidelines may result in the revocation of authorization to solicit in front of Ralphs and Food 4 Less Markets.

For any problems or concerns, please contact me at the following:

Vanessa E. Rosales O: 310.884.4813

E: Vanessa.rosales@ralphs.com

Thank you,

Vanessa E. Rosales

Community Affairs Manager