

ANNUAL REPORT

2010

*Girl Scouting builds girls
of courage, confidence and
character, who make the world
a better place.*

GSGLA BUILDS LEADERSHIP, COMMUNITY FOCUS AND LIFE SKILLS IN GIRLS

What is the ultimate Girl Scout Leadership Experience? For girls, it is girl-led, dynamic and having choices that enable them to learn by doing. What is GSGLA doing to provide more opportunities for girls?

Throughout the past year, GSGLA:

- Opened resident camp and expanded day camp opportunities.
- Rolled out the second Journeys program.
- Developed and leveraged relationships with companies that are providing activities and opportunities for our girls.
- Enhanced the Cookie Kick-Off, Gold Award Ceremony and the Family Science Festival, which celebrated our award winning robotics teams.
- Developed training for volunteers.
- Created easier ways of becoming a volunteer, such as online courses.
- Expanded our membership in communities throughout greater Los Angeles, providing a variety of pathways for girls to become members.



“By delivering our mission to girls in a more engaging way than ever before, we continue to introduce them to a variety of experiences they might never have tried without the benefit of Girl Scouts,” said Shannon Johnston, Chief Service Delivery Officer for GSGLA. “Through the fun, interactive and educational process, girls discover themselves and the possibilities around them, connect and work with others and take action in their communities—the first steps toward becoming true leaders. Where else in life can girls glean that hands-on experience, guided by amazing volunteers to encourage their development, other than Girl Scouts?”

Whether facilitating the Cookie Program, offering amazing camp experiences, promoting healthy living, winning robotics competitions or providing rock guitar workshops, rich programs provide the diverse learning experiences through which Girl Scouts builds courage, confidence, character and life skills in the leaders of tomorrow.

GIRL SCOUTS OF GREATER LOS ANGELES' PROGRAM FOCUS AREAS:

- Arts & Culture
- Business Smarts
- Environment & Outdoor Adventure
- Science, Technology, Engineering & Math
- Wellness & Healthy Living

*"We have gained confidence in our abilities and
have grown together as a team. I've learned
things and been able to deliver my knowledge to
other girls, which makes me fulfilled."
GSGLA LOL Comets Robotics Team member*

GIRL SCOUT LEADERSHIP EXPERIENCE (GSLE)

Introduced nationwide in 2009, the GSLE continues to evolve in order to keep up with today's girl. "Relevancy is key to Girl Scout programs," states Shannon Johnston, Chief Service Delivery Officer. The New National Girl Scout Program of Books & Badges will be released from Fall 2011 through Spring 2012. Featuring more variety, choice and relevance, the badges will combine contemporary topics of interest to girls and long-time favorite activities. The Girl's Guide to Girl Scouting will offer six unique and colorful binders (one for each GS level), featuring:

- **Handbook Section**
- **My Girl Scouts Section**
- **Legacy Badges**
- **Cookie Business Badges**
- **Financial Literacy Badges**
- **Skills-Building Badge Sets for Brownies, Juniors, Cadettes and Seniors; three per age level tied to three Journey topics**



The newly designed, colorful, iron-on badges will be categorized as:

- **Legacy**
- **Financial Literacy**
- **Cookie Business**
- **Skill Building**
- **Make Your Own**

"The GSLE program gives girls in all six Girl Scout levels the tools to be successful, reinforcing the core beliefs and values of the traditional Girl Scouts experience."
Shannon Johnston, Chief Service Delivery Officer

UPGRADED FACILITIES, ACTIVITIES AND DEDICATED DONOR

The quintessential Girl Scout activity, camping, continues to represent the highlight of the Girl Scouts experience. Day and residential camp offerings have been upgraded and provide an unprecedented experience.

A thoughtful donation from Bernie Horst, a troop leader for more than 40 years and past Girl Scout Board member, will fund a new swimming pool at Camp Osito Rancho. "Bernie's generous donation could not have been timelier, as the old dilapidated pool needed to be closed for use in 2010," shares Carol Dedrich, Chief External Relations Officer. "Bernie personifies the essence of Girl Scouting through her dedication to girls, volunteer efforts and generosity."

The swimming pool is anticipated to be completed by June 2011, just in time for summer camp!



FINANCIAL ASSISTANCE PROVIDES GIRL SCOUT EXPERIENCE TO FAMILIES IN NEED

With critical support from generous donors, GSGLA continues to provide annual Financial Assistance to hundreds of low-income families. Additional donations from the community and organizations help GSGLA expand financial assistance in order to provide girls in need with a leadership opportunity of a lifetime.



"These financial resources make it possible for girls who might not otherwise experience Girl Scouts to be part of a traditional troop and help offset costs for program activities, uniform components, and membership and camping fees."

Lise L. Luttgens, Chief Executive Officer

CONNECTING WITH ALUMNAE

The Alumnae Association has the potential to reach hundreds of thousands of women who have been Girl Scouts and still embrace the fun learning, values and leadership experiences of the past that have made them who they are today. The Alumnae Association, launched last year, represents a diverse community of women who can reconnect, volunteer and advocate on behalf of girls. Other recently launched alumnae initiatives include:

- **The Green Directory:** a secure online directory of more than 1,000 Girl Scout alumnae. To add yourself, go to the 100th Anniversary page at www.girlscoutsla.org.
- **The Emerald Spotlight:** a monthly award that recognizes a Girl Scout alumna who shows courage, confidence, and character in her current role as a community leader.



"I think the most enduring lesson I was taught through my experiences of being a Girl Scout was that I was a member of a larger community. I outgrew my uniforms and badges years ago, but the memories of visiting nursing homes or organizing Earth Day tree plantings or my summers camping with girls from all different backgrounds will stay with me always."

Natalie Merchant, Musician & Girl Scout Alumna



GIRL SCOUT GOLD AWARD

In 2010, GSGLA presented 231 young women with the Girl Scout Gold Award, the highest honor in Girl Scouting. The Gold Award acknowledges the successful completion of a girl's multi-year journey through career exploration, leadership and skill development, and culminates with a large-scale community service project.

The 2010 Gold Award Girl Scouts from communities throughout greater Los Angeles logged more than 15,000 hours of leadership, advocacy and service for their projects. The girls' projects served critical issues such as underprivileged children in Africa and in the poorest areas of greater Los Angeles; planning emergency preparedness; developing and implementing afterschool programs; enhancing the environment and animal care awareness; and improving our schools and communities' public areas. Of the eligible GSGLA Girl Scouts, 11% earned this prestigious award; the national average is 4.5%.

COOKIE KICK-OFF

More than 4,500 girls and adults attended the exciting GSGLA Cookie Kick-Off celebration in 2010, which officially launched the start of the cookie season. Girls came together for a day of fun activities, workshops, and over 100 interactive exhibits. Cookie University was especially popular as girls learned new sales skills and marketing ideas while others learned to establish budgets and goals. The Cookie Program is a big part of Business Smarts, one of GSGLA's five program focus areas, which introduces girls to new skills, careers and experiences in their communities.



GSGLA COOKIE AND FALL PRODUCT PROGRAMS

In 2010, more than 26,000 Greater LA Girl Scouts participated in the Girl Scout Cookie Program, the largest girl-led financial literacy program in the country. These young entrepreneurs launched their own cookie enterprises to sell 3.8 million boxes of cookies, learning essential skills such as goal setting, decision making, money management, people skills and business ethics, and earning money to fund troop activities, service projects, travel opportunities and more.

Enhancements to the program supported the volunteer network behind the cookie program and helped girls exceed the original cookie box goal. Web-based planning and tracking tools for volunteers and online goal-setting tools for girls were introduced, and the program was modified so that Girl Scouts who are not affiliated with a troop could enjoy the fun and benefits.

Additionally, more than 2,500 troops participated in the 2010 Fall Product Program. Girls gained experiences as entrepreneurs and jumpstarted their troop treasuries to help fund troop activities and participation in council-sponsored programs.

"These programs developed business and life skills that will benefit girls in future endeavors, including college, career and in their personal lives."
David Corey, Director of Retail & Product Sales

MEMBERSHIP POISED TO ACHIEVE NEW LEVELS; FOCUS ON LATINAS AND UNDERSERVED COMMUNITIES

The council served 63,265 members in 2010, of which nearly 40,000 were girls. Membership increased in 30% of our Service Units and our overall retention grew by 2%. GSGLA's overall membership declined by 3% two years post realignment. Compared to double-digit decreases by most other realigned councils across the country, GSGLA fared well in maintaining a strong membership base.

"Achieving a balance between implementing effective member recruitment in new communities and strengthening membership retention efforts will help enhance membership growth long-term. With the implementation of promising practices, an organizational re-design and more effective staffing and support to volunteers, GSGLA is poised to see an increase in membership in the year ahead."
Sandra Silva, Vice President of Membership & Regional Service Delivery

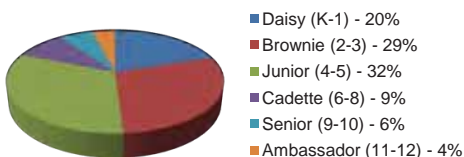
Additionally, GSGLA is focusing efforts on raising funds to help support our outreach efforts into underserved communities. With additional funding and dedicated resources, GSGLA can concentrate on reinforcing staff and volunteer partnerships; devote attention to expanding into underserved communities; and focus on Latina recruitment and retention as part of the national Hispanic Membership Marketing Initiative (HMMI). Latina girls are the fastest growing segment of new girl members for Girl Scouts in the country and represent the largest potential Girl Scout market in Los Angeles. In order to raise awareness in the Latino community about the enormous benefits of Girl Scouts, the council is participating in a national pilot program for HMMI and a national media campaign focusing on Latino parents and potential volunteers.



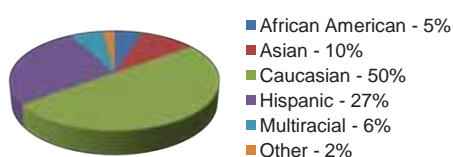
Across the country, the Girl Scout movement is making sure that everyone can participate in Girl Scouting. Both girls and adult volunteers can choose from flexible ways to participate that meet their needs and interests and fit their schedule and lifestyle. Through Girl Scout Pathways, girls can choose any one, all or some of the options—camp, events, series, troop, travel, and virtual—within a single membership year. GSGLA is developing plans for the launch of series and event pathways in 2011.

The council is laying a strong foundation to support 50,000 girl members within the next five years. "An important part of the '50 in 5' strategy is to offer girls flexible ways to join and work collaboratively with volunteers, especially in new or underserved communities and in areas that lack a consistent Girl Scout presence," states Ms. Silva.

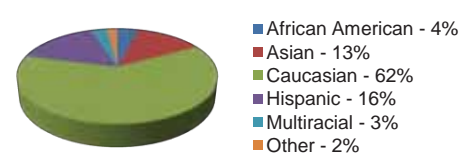
2010 Girl Membership Girl Scout Level



2010 Girl Membership Ethnic Background



2010 Adult Membership Ethnic Background



Girl Scouts of Greater Los Angeles

o 40,000 girls o 23,000 volunteers o 4,000 square miles o 3,500 troops
o 350 communities o 112 service units o 7 service centers o 1 mission!



VOLUNTEERS AT THE HEART OF GSGLA

The Volunteer Recognition Ceremony, held in conjunction with the Annual Meeting, combines two important events into one. Meeting over the past two years at the Skirball Cultural Center, members attended the state of the council, then paid tribute to our extraordinary volunteers. More than 100 volunteers were bestowed, beginning with the highest recognition: Thanks Badge & Thanks Badge II, Platinum Service Award, Honor Pin, President's Award, Appreciation Pin, Tenure Numeral Guard, Years of Service Pin and GSGLA's Visionary Award.

"Volunteers are the backbone of our Council," states Julia Siebel, Vice President of Volunteer Development and Regional Service Delivery. "Without their consistent dedication and diverse talents, it would be impossible for girls to receive the extraordinary service that is delivered day in and day out. This service is what distinguishes our Movement and our Council."

A committee of volunteers and staff planned and executed GSGLA's inaugural Volunteer Conference on February 12, 2011 with more than 500 attendees, 51 sessions and 13 exhibitors. The Honorable Yvonne Brathwaite Burke was the inspirational keynote speaker and the event received rave reviews from the hundreds of troop leaders, adult learning facilitators, service unit managers and the other volunteers who attended.

2010 Thanks Badge Recipients

Diane Garvin

Ted Oyama

Aileen Poehls

Maureen Schultz

2010 Visionary Award Honoree

Lisa St. John

"The Volunteer Conference was wonderful. I enjoyed the enthusiasm of the presenters and sharing ideas with so many other leaders."
GSGLA volunteer & conference attendee



Throughout 2010, GSGLA implemented a plan to continue recruiting diverse volunteers and offered online resources and supplemental materials to enhance the volunteer experience. In order to give volunteers the tools to provide the most effective guidance to members—combined with the ultimate in fun activities—the council continues to focus on standardizing and integrating all volunteer materials, with an emphasis on the Girl Scout Leadership Experience (GSLE) and recruiting a diverse corps of adult learning facilitators.

GIFT OF CARING

In 2010, Girl Scouts encouraged customers to donate more than 87,000 boxes of Girl Scout Cookies to GSGLA's Gift of Caring Partners: the Los Angeles Regional Foodbank, the Bob Hope Hollywood USO at LAX and Operation Gratitude. The Gift of Caring helps girls understand how they can support multiple organizations throughout the community by encouraging customers to donate boxes of cookies.

THE FEED YOUR NEIGHBOR SERVICE PROJECT

The 2010 Feed Your Neighbor Service Project focused on feeding the hungry. By collecting 87,000 pounds of food, girls nearly doubled the 2009 results, providing roughly 60,000 meals. Girl Scouts also volunteered at local pantries, sorting and packaging food to be distributed to those in need. The day of service was a culmination of activities and opportunities the girls participated in as part of a patch program that taught girls about the hunger crisis in their community, the challenges associated with feeding a family and how to take action to do something about it.



DOWNTURN IN REAL ESTATE MARKET HELPS COUNCIL UPGRADE SERVICE CENTERS



*Woodland Hills Service Center
20931 Burbank Blvd., Ste. A, Woodland Hills, CA 91367*



*Marina Service Center
4551 Glencoe Avenue, Suite 140, Marina Del Rey, CA 90292*

In June of 2010, GSGLA opened the Woodland Hills Service Center and in April 2011, the Marina Service Center opened, replacing the Chatsworth and Santa Monica Service Centers, respectively. With each move, the council upgraded its space and ability to serve members with larger training rooms, retail shops, ample free parking for volunteers, easy access and increased visibility. In Woodland Hills, the monument signage has been illuminated on the corner of Burbank Blvd. and De Soto Ave., and in the Marina Service Center, building-top signage promotes Girl Scouts to all passersby on the 90 Freeway.

GSGLA was able to capitalize on the downturn in the commercial real estate market to make these upgrades at little to no additional expense. With the help of brokers at LA Realty Partners (Lisa St. John and Owen Fileti) and pro bono legal counsel from Brian Hochleutner, GSGLA negotiated tremendous concessions that included built-to-suit construction of custom space plans, months of free rent spread throughout the length of the leases, unlimited free volunteer parking, moving allowances, great visibility/signage rights and more. All of these upgrades will allow GSGLA to better serve our girl and adult members and increase awareness of Girl Scouting in the Greater Los Angeles area.

Dear Friends:

We at GSGLA are extremely proud to present the highlights of 2010 and share our excitement for 2011, leading to our milestone 100th Anniversary of Girl Scouting! Our accomplishments would not be possible without the amazing commitment of our 23,000 volunteers, to whom we are deeply grateful, and more than 40,000 talented Girl Scouts, who prove to us day in and day out that anything is possible as they embrace the Girl Scout Promise and reach their full potential.

Our goals for the 2010-2011 year include enhancing our programs; increasing membership and revenues; reinforcing our values throughout the organization; and planning an engaging, exciting 100th Anniversary year. Girltopia—expected to be one of the largest girl expos in the nation on October 29 at the L.A. Convention Center—and our plan for a magnificent float for the 2012 Tournament of Roses Parade are just two of the high-profile ways we are enhancing the girl experience and the Girl Scouts' iconic brand while celebrating 100 years of Girl Scouting.

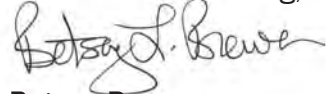
Highlights for the last year included:

- Completing a Strategic Plan calling for growth to 50,000 girl members by 2015 ("50 in 5").
- Finalizing our service delivery structure to strengthen and integrate membership, volunteer development and program functions across the council.
- Improving our properties for increased use, including reestablishing resident camping at Camp Osito Rancho.
- Selling and relocating the Santa Monica Service Center and establishing the Woodland Hills Service Center for the San Fernando Valley.
- Supporting a successful Cookie Program, which exceeded our goals and provided necessary funding to troops.
- Completing our first full fiscal year, ahead of our budget.
- Increasing public support to ensure diverse funding streams.

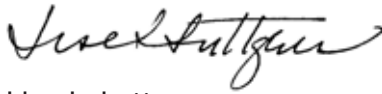
We are working diligently with our volunteers and girls to ensure that Girl Scouts remains relevant for the immediate and longer-term future, continuing the unprecedented momentum of the past year and offering rich experiences that make the Girl Scout journey unparalleled.

We are well-poised for continued growth and success as one of the largest councils in the country. Together, we can provide the opportunities conducive to building exemplary leadership and lifelong skills rooted in a foundation of strong values for Girl Scouts. Thank you to all who support this amazing organization. We are truly grateful.

Yours in Girl Scouting,



Betsey Brewer
GSGLA Board Chair



Lise L. Luttgens
GSGLA Chief Executive Officer



2010 GSGLA BOARD OF DIRECTORS OFFICERS

Betsey L. Brewer, Chair, The Rule Company
Debbie Thorpe, 1st Vice Chair, Coldwell Banker Coastal Alliance
John Odetto, 2nd Vice Chair, Chino Commercial Bank
Hailyn Chen, Secretary, Munger, Tolles, & Olson LLP
Makoto Yamasaki, Chief Financial Officer (Volunteer), Attorney
Lise L. Luttgens, Chief Executive Officer, GSGLA

GSGLA BOARD OF DIRECTORS MEMBERS-AT-LARGE

Linda Aragon, Los Angeles County Dept. of Health
Kim Armstrong, Enterprise Lean + Learning; the Boeing Company
Melanie Batiste, Toyota Motor Sales
Lilian P. Coral, United Ways of California
Lynn Danielson, (Ret) Northern Trust
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David Valdez, Independent Investor/Investment Manager
Scott E. Wendelin, Bernstein Global Wealth Management
Jonathan E. Williams, Jr., (Ret) Los Angeles County



FINANCIALS

For the Year Ended September 30, 2010

Statement of Activities

Support and revenue	
Public support	1,055,385
Product sales, net of direct costs	9,837,026
Merchandise sales, net of direct costs	443,045
Program fees	841,248
Property and equipment use fee	65,504
Interest and dividends income, net of fees	200,628
Realized and unrealized gain on investments, net	378,308
Other income	<u>20,352</u>
Total support and revenue	<u>12,841,496</u>
Functional expenses	
Program expenses	10,345,872
Management and general expenses	1,910,260
Fundraising expenses	<u>631,932</u>
Total functional expenses	<u>12,888,064</u>

Change in net assets before extraordinary items

Extraordinary gain on insurance recovery	(46,568)
Extraordinary gain on disposition of assets	768,415
	<u>968,447</u>
Change in net assets	1,690,294

Net assets, beginning of year

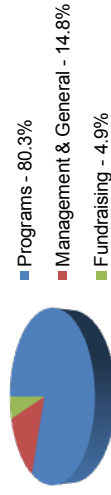
Net assets, end of year	20,038,473
	<u>\$21,728,767</u>

GSGLA is proud to report that nearly 90% of our board and nearly 80% of our staff donates financially to GSGLA.

Contributions



Functional Expenses



FINANCIALS

September 30, 2010

Statement of Financial Position

ASSETS	
Current assets	
Cash and cash equivalents	\$ 7,078,398
Accounts and pledges receivable, net	226,991
Inventory	526,600
Short-term investments	3,073,832
Prepaid expenses and other assets	<u>334,143</u>
Total current assets	\$11,239,964
Long-term assets	
Property and equipment, net	8,143,227
Long-term investments	<u>5,989,176</u>
Total assets	<u>\$25,372,367</u>

LIABILITIES AND NET ASSETS

Current liabilities	
Accounts payable	\$451,053
Accrued expenses	706,317
Custodial funds, held for others	345,028
Deferred rent	772,244
Deferred revenue	39,447
Mortgage payable, current portion	84,303
Capital lease payable, current portion	<u>151,648</u>
Total current liabilities	2,550,040

Long-term liabilities

Mortgages payable, net of current portion	670,622
Capital leases payable, net of current portion	<u>422,938</u>
Total liabilities	3,643,600

Net assets

Unrestricted	21,130,948
Temporarily restricted	456,278
Permanently restricted	<u>141,541</u>
Total net assets	<u>21,728,767</u>

Total liabilities and net assets

\$25,372,367

WITH APPRECIATION

We extend our heartfelt thanks to all who have donated to the Girl Scouts of Greater Los Angeles. The following are gifts over \$250 received from October 1, 2009 through September 30, 2010

> \$20,000

The Green Foundation
GSUSA
The Rose Hills Foundation
Sharon Kae Strauss
Dwight Stuart Youth Fund
Weingart Foundation

\$10,000-\$19,999

The Louis L. Borick Foundation
Carrie Estelle Doheny Foundation
Bernie Horst
Kellogg's
Long Beach Community Foundation
Los Angeles Times Family Fund, a fund of the McCormick Foundation
The Schow Foundation
Linda and Peter Segal
Toyota Motor Sales, USA, Inc.
Upland Contracting, Inc., Mr. Bill McKernan

\$5,000-\$9,999

The Aidlin Foundation
Corporation for National & Community Service
Gardena Elks Lodge - 1919 B.P.O.
Linda Boyd Griffey
H. Leslie and Elaine S. Hoffman Foundation
Deena & Scott Keys
Lockheed Martin Aeronautics Club
Lise L. Luttgens
The City of Monterey Park
Motorola Foundation
Ann Peppers Foundation
The City of Pomona
Gerry & Barbara Rubin
SKETCH Foundation
Southern California Edison
Sidney Stern Memorial Trust
Symantec Corporation

\$2,500-\$4,999

Betsey Brewer
Lynn J. Danielson
Dorothy & Leary Delpit
Kiwanis Club of Santa Monica
Kinder Morgan
The Luella Morey Murphey Foundation
Rockefeller Philanthropic Advisors
David & Debbie Valdez
Harry Webb Trust
Makoto Yamasaki

\$1,000-\$2,499

Mr. & Mrs. Guilford Babcock
Baker & Hostetler, LLP
Melanie Batiste
Sharla & Barry Boehm
California Community Foundation
Hailyn Chen
City of Santa Fe Springs
Lilian Coral
Carol M. Dedrich
Defense Contract Management Agency
Disney Worldwide Outreach
John Eagan
Edison International Volunteer Program
Diane Featherstone
Marie J. Fouts
Girl Scout Troop 00546
Girl Scout Troop 07485
GSGLA East Region Staff
GSGLA Silver Trefoil
Lee Hamer Memorial Charities
Ayse Harput
Elizabeth Hart
Denise Hsu & Albert Lau
JDH Family Foundation
Yuh-Wai & Teintein Li
Wendy Marlett
Joy & Sherman McClellan
Munger, Tolles & Olson LLP
Oracle
Pacific Palisades Junior Women's Club
Dorothy (Dottie) Parson
Pasadena Elks Lodge No. 672
Jacquelin Perry
Poorman-Hoyt-Stratford Foundation
Katherine Porter
Nancy Ramage
Replacement Parts Industries
Heather & Herb Rim
Roberts Tool Company
Margaret Rosenthal
Sence Trusts
Jennie Smith
Lon V. Smith Foundation
Soroptimist International of Glendale
Joanne Thorne
Debbie Thorpe
Travelers Foundation
Trophy Nut Co.
Wal-Mart Foundation
Karen & Page Whyte
Debbie & Jonathan E. Williams
Esther & Curtiss Wong
Lynde Young
Donna Ziel

\$500-\$999

Aetna Foundation, Inc.
Anonymous
Arcadia Association of Realtors
The Augustyn Foundation Trust
Valerie Baldwin
Carol A. Benson
Cindy & Gary Bernsdorf
Boy Scout Troop 76
Brickman 801 South Grand LLC
Constance L. Burg
Manisha & Rajesh Chawla
Donna Chinn
The Conway Corporation & Employees
Cusumano Family
Richard K. Eamer
ECHO of Northrop Grumman
Orpha & Bryan Eget
Mr. and Mrs. Keith W. Farley
Susan M. Galeas
GSGLA Stoney Ridge Service Unit
GSGLA Westchester/Del Rey Neighborhood
Deborah Hansen
Dale Higashi
Heather & Michael Holden
Shannon & Larry Johnston
Jeannie & Terry Kay
Otto Klinger
Los Angeles County Board of Supervisors
Maguire Properties
Susan & Peter Mallory
Melanie Merians
Northrop Grumman Integrated Systems
On-Camera Audiences, Inc.
Marie Parco
Janis Penton
Sylvia & Paul Rosenberger
Marianne & Alexander Sawchuk
Tammie Scott
Semptra Energy
Sandra E. Silva
Singer Lewak
Soroptimist International of Lakewood/Long Beach
Soroptimist International of Pomona & Claremont
Soroptimist International of Whittier
State Farm Co. Foundation
Mary Lou & Bill Steinmetz
Tool of North America, LLC
Barbara Topkis
Transamerica Life Companies
Tena Tucker
Verizon
Maria Low Way and George Way
West Glendale Gateway Kiwanis Foundation
Xerox

\$250-\$499

Alan Ahrens
Jack & Nida Alex
Alhambra Woman's Club
American Girl
Arcadia Lion's Club
Arrow Electronics Matching Gifts Program
Maria Aslan
Stephanie & Phillip August
Avery & Andrew Barth
Julie & David Battaglia
Christy Beaudin
Lesa Paige Bentley & J. Keith Bentley
Ruchi & Moninder Birdi
Marie Bromley
Toni Martinez-Burgoyne & Rod Burgoyne
Mandy & Jeffrey Chau
Jeannette & Dominick Costabile
Colleen & Michael Cotter
Mary Jane Craig
The Crowther Family
Elizabeth & Kevin Daley
Janet S. Davis
Kathleen & Gerald Delker
Mittie L. & Mark Dick
Direct TV
Lourdes & Alberto Enriquez
Georgianna Erskine
Exponent, Inc.
Kathryn & Gary Farmer
Chris Floyd
Sandra & Gregory Gaglio
Shelley Gagnet
Gamma Phi Beta Foundation
Girl Scouts of Central California South
Girl Scout Troop 02335
Girl Scout Troop 19356
Margaret A. Gordon
Carmella & Kevin Grahn
Greystone Investment Associates II, Inc.
GSGLA Alhambra Service Unit
GSGLA Monrovia-Duarte Service Unit
Jackie (Jacqueline) Harris
Joan Hasler
Home Depot
Horton Optical - Your reliable source
Karia & Heather Hufenbach
Todd Hutton
IBM Employee Services Center
Sarah & Art Kimbro
Theresa Klemme
Mary & John Kopczak
Ila Lauter
Ruby Lopez
Carla Lowinger
Madame Tussauds Hollywoodood

Diane Maddock
The Margiotta Family
Kelly & Jason Maxwell
Felicia & Daniel McClain
Isabel & Sidney Merians
Candi Harner & Albert Mesa
Lisa & Gabriel Mikailian
Annamarie Mitchell
Monrovia League Inc.
Jane Moore
Michelle & Chris Morgan
The New York Community Trust
Norwalk Village Dental Center
Teresa & Roger On
Out of the Box Promotional Marketing
Lois & Todd Palmer
Myrna Pappas
Daniel & Donna Passage
Nancy Kapec-Pittson & Glenn Pittson, Jr.
Praise Christian Center
Linda C. Ramsay
Kathy Rector
Rosalia Rojo
Rotary Club of Monrovia
Donald R. Ryan
Dolores Doll Sales & Efen Sales
Ann & Joseph Sanders
Lois & Tom Scott
Susan Sepulveda
Six Flags Magic Mountain
Leslie Wingate & Andrew Skarupa
Jeanne & David Sparhawk
Debra Spinelli
Stud Welding Systems, Inc.
Vicke & Robert Thrower
Elizabeth Topkis
Annie & Kenneth Um
Union Bank Foundation
University of Southern California
The Upton Family
Linda M. Vahrson
Van Dyke Family
Christine VanderLeest
Mieke Velghe
Walden Media, Anshutz Film Group LLC
Lynn Warner
Francis K. Weigand
Rich Weiss
Scott Wendelin
Jane Kaczmarek & Bradley Whitford
Erika Williams
Leilani & Larry Wilmore
Wilson-Best Family
Bambi & Michael Wojciechowski
Bonnie Youngdahl
Ethylene Ziegler



girl scouts

greater los angeles

THANK YOU FOR SUPPORTING GIRLS OF COURAGE, CONFIDENCE AND CHARACTER