



Reaching for the Stars

***2011 Fall Product Program
Troop Fall Product Chair Training***



Thanks for all you do!



THANK YOU!



...for being a positive influence for girls

You are here because you care

You play a very important role in the success of
the Fall Product Program

Teamwork – Leadership – Communication



Girl Scouts gives every girl
access to life-changing experiences
that inspire her to **do something big.**



2011 Fall Product Program

Big Picture of FPP

**Girls learn real life skills
that help them right
now and in their future**



**Goal Setting
Decision Making
Money Management
People Skills
Business Ethics**



**Troops earn early start-up
funds to cover registration
costs & Fall and Winter
activities (pre-cookies)**



**Service Units have the
opportunity to earn funds
for operating expenses**

Supports council programs for all girls



2011 Fall Product Program

How to be a SUPER TROOP



- ✓ Early Bird by June 1, 2011 – DONE?
- ✓ Turn in 2010-2011 Troop Finance Reports by June 1, 2011 – DONE?
- ✓ Participate in Fall Product Program – Now!
- ✓ Participate in Cookies 2012 – Of course!
- ✓ Register as a “SOS” Troop – So easy!
- ✓ Earn the Super Troop Patch!


**See your Service Delivery Specialist – Membership
for information on how YOU can be a SUPER TROOP**



Changes for 2011

	2010	2011
Pricing	\$5/6/8	\$5/7/9 
Boothing	Full	None – Orders only
Order Taking	15 days	21 Days
 Address Books	Yes	No Roundups 
Address Books	Yes	Retired
Cupboards	Yes	N/A
ACH Debits	2	only 1
Finance Policy		\$300 / parent  NSFs
  		

Recognitions & Proceeds

 Nuts & Magazines are combined and UNITIZED in one recognition plan





1 can = 1 unit

1 magazine = 2 units

 Council goal is 50 units per participating girl



 Troops recognized for achieving 50 unit PGA

 Service Units rewarded for 40+ unit PGA and participation increase over last year



25%

Trophy Nuts

20%

QSP



Girl & Troop Recognitions



Rocker Patch (25+,50+,75+,100+ Units)

Participation Patch (10 Units)

GOC Patch (6+ GOC cans)



Custom T-shirt
Hannah Honey Bear
(100 Units)

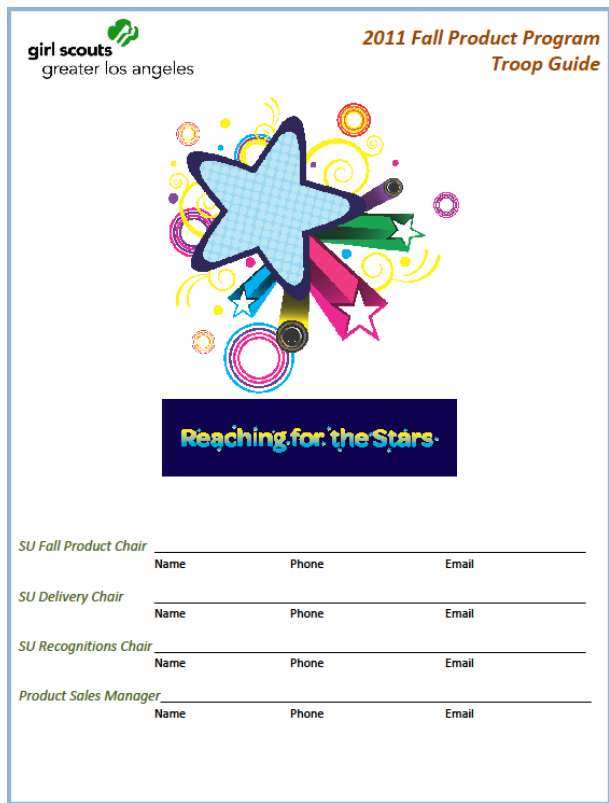


Movie Tickets
(50 Unit Troop PGA)









Crystal Connectors Bracelet
& Star Shoelaces (50 Units)





Detailed Instructions for TFPCs

-  Master Timeline
-  Materials Checklist
-  Trophy Nut Product & Pricing
-  QSP Magazine Instructions
-  Details for Nut Delivery Day
-  Policies, procedures, checklists, and guidance for every step



Being prepared and meeting deadlines is critical to the troop's success.

The Fall Product Program Troop Guide makes it easy!

You will know what to do, how to do it, and when it is due.



\$5/can



**Butter Toffee
Peanuts**
#1 Seller!



Spicy Cajun Mix



Fruit Slices



\$7/can

NEW price point

NEW for 2011



Cranberry Trail Mix



Dark Chocolate Cashews



Select Mixed Nuts



\$7/can



Chocolate Almonds

#2 Seller!



Chocolate Raisins



Whole Cashews

#3 Seller!



Products & Pricing

\$9/tin

NEW price point



NEW for 2011

Peppermint Bark

NEW for 2011



Peanut Brittle

Note the 100th Anniversary Design



Mint Trefoils



Girl Order Card, outside

Important Information

Begin selling on: _____

Turn in my order form to my Troop Leader on: _____

Pick up my product from my leader on: _____

Deliver product to customers: _____

Turn in money to leader: _____

Leader's name: _____

Leader's phone: _____

Visit www.NutsforKnowledge.com to complete your Goal Getter Certificate! You can also see more safety and selling tips as well as other fun activities!

Before You Begin Selling

1. Obtain your signed permission slip from your leader.
2. Set your goals.
3. Make a list of the people you want to sell to.
4. Practice selling to your family.

When You Are Selling

1. Wear your Girl Scout uniform or membership pin.
2. Never sell to people in cars and never go inside anyone's home when selling.
3. An adult should accompany all Daisy, Brownie, or Junior Girl Scouts when they are taking orders or delivering product to customers.
4. Cadette, Senior and Ambassador Girl Scouts should be supervised by an adult when participating in the sale.
5. Always use the Buddy System.

After You Sell

1. Turn in your order card to your leader on time.
2. Pick up your products from your leader as scheduled.
3. Deliver your products to your customers right away. (They will be excited to get the products.)
4. Celebrate your success!

2011 Fall Troop Proceeds & Recognitions

Troop Proceeds – Trophy Nuts
Troops earn a generous 25% of the purchase price of our:

Butter Toffee Peanuts	\$1.25 / can
Spicy Cajun Mix	
Fruit Slices	\$1.75 / can
Cranberry Trail Mix	
Dark Chocolate Cashews	\$2.25 / tin
Select Mixed Nuts	
Chocolate Raisins	
Chocolate Almonds	
Whole Cashews	
Holiday Tin (Peppermint Bark)	
Snowman Tin (Peanut Brittle)	
100th Anniversary Tin (Mint Truffles)	

Troop Proceeds – GSP Magazines
Troops earn 20% of the subscription price, see below for details:

Print Sales – GSP Order Forms – Girls take magazine orders, collect payment from customers, and turn in to their troop by Thursday, October 20, 2011.

Online Sales – GSP Online Catalog – Girls send emails to potential customers. Orders received by Sunday, November 13, 2011 (the last day of the Fall Product Program) count towards troop proceeds. Girls do NOT collect these payments directly, but receive 20%.

Girl and Troop Recognitions
When you sell Nuts, Magazines, or both, girls will earn credit towards recognition structure. Nut & Magazine sales are converted to UNITS, and the # of units for each girl will determine the recognition level.

1 Can or Tin of Nuts = 1 Unit
1 Magazine Subscription = 2 Units
(regardless of price)

Girl Recognitions

Participant Patch	10 Units
Rocket Patch (at highest level sold)	25+, 50+, 75+, 100+ Units
Gift of Caring Ribbon	6 GOC Units
Crystal Connector Bracelets & Star Shoelaces	50 Units
Custom 14" T-shirt Bear	100 Units

Troop Recognition

Movie Tickets	Troop Average = 50 Units
(1 per girl selling PLUS 2 per troop for Leaders)	

Reaching for the Stars
100 Years Of Encouraging Girls To Shine
2011 Fall Product Program

Meeting My Goals

By participating in this product sale activity I will learn skills in:

- Goal Setting
- Decision Making
- Money Management
- People Skills
- Business Ethics

Our group goal for the sale is: _____

My personal goal for the sale is: _____





My personal learning goal is: _____

Troops review the following with girls

- Fill in Important Information Section
- Review Proceeds & Recognitions
- Set Goals - Girls should write in troop and individual goals
- Write in how troop will utilize proceeds
- Girls should print the Goal Getter Certificate
- Review safety & selling rules & pointers

“Get a Can, Give a Can”


How it works:

-  Girls/troops collect \$5 monetary donations for product, and give customers a GOC receipt if requested
-  Troop records the number of “virtual” \$5 cans in GreenBeans
-  GSGLA sends product to our Gift of Caring partners
-  Girls receive the GOC Rocker Patch for 6 or more cans


Operation Gratitude

-  Sends care packages to those on active duty in conflict areas

Bob Hope Hollywood USO at LAX

-  Hospitality Suite for arriving/departing service men & women

Los Angeles Regional Foodbank

-  Distributes to 100+ LOCAL food banks



Additional Resources

- Selling Tips
- Safety Tips
- Super Seller Game
- Fallen Stars Game
- My Journal
- Thank You Cards

Journal

[Click here for the entire journal](#) or click the page icons to get individual pages.



Thank You Cards

Click on the image below to download a Thank You card to send with your 'thanks' emails.



Download the Journal or pages by clicking below or you can [see all journal pages](#).

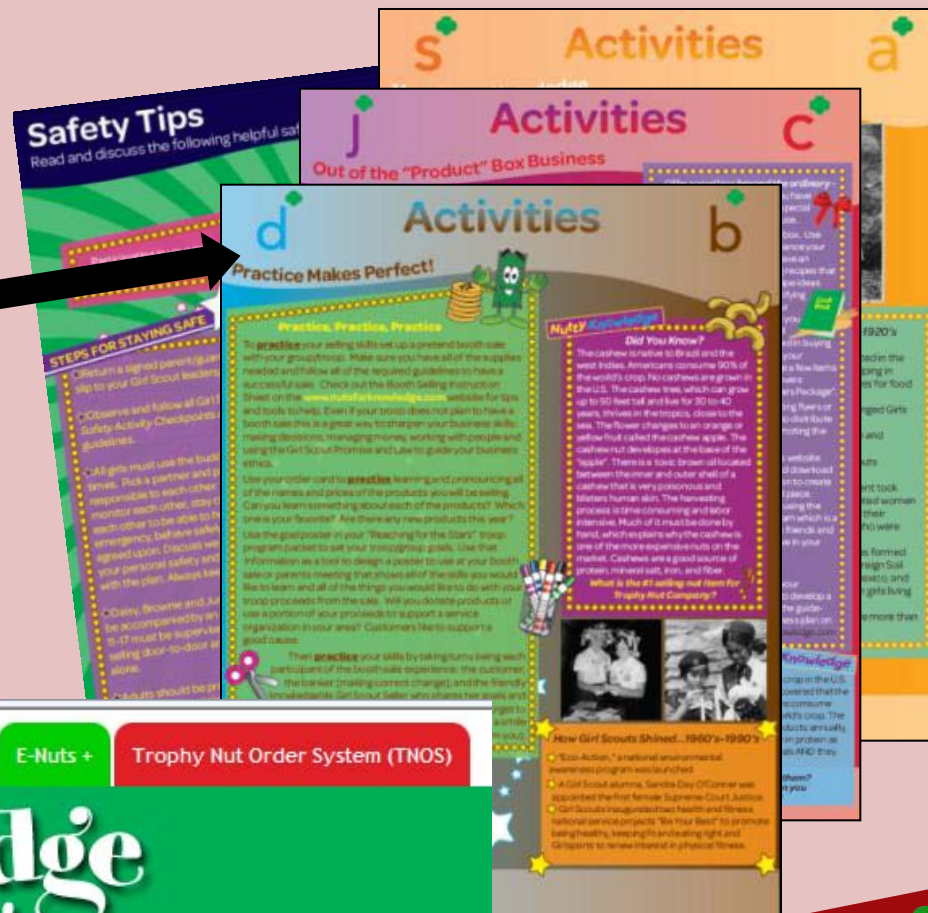




Go to: www.nutsforknowledge.com

Click on 4 tabs to access:

- Games
- Age Level Activities
- Additional Resources
- Goal Setting



Nuts for Knowledge
Because knowledge is where it is at!



Troop / Girl Resources



The screenshot shows the Nuts for Knowledge website. The header includes a logo with a squirrel and the text "NUTS FOR KNOWLEDGE". Navigation links include Home, Games, Age Level Activities, Additional Resources, Goal Setting, E-Nuts, and Trophy Nut Order System (TNOS). The main heading is "Nuts for Knowledge Because knowledge is where it is at!". Below this, the "Goal Getter Certificate" section is highlighted. It states: "Girls can earn the Goal Getter Certificate by downloading and completing the Goal Getter Certificate CHECKLIST." The certificate itself is a colorful document with a "Becoming A Goal Getter" section containing tips and a checklist, and a table for recording names, phone numbers, and email addresses of friends.



The certificate template features the Nuts for Knowledge logo and the title "Goal Getter Certificate". It includes the text: "For outstanding product activity effort This certificate was earned by". A large space is designated for "Type Name Here". Below this, it says "Girl Scout Level and Troop # Here". A section for "Type Personal Goal Here" is followed by "Congratulations!" and "on a job well done." The bottom right corner has the "TROPHY NUT PARTNERING FOR GIRLS with Girl Scouts" logo.

Use the items below to help you meet your goal!

Goal Poster



Goal Setting Chart



Goal Setting Resources

- Goal Setting Poster
- Goal Chart
- Goal Getter Certificate





Phone



Email



Texts



facebook



twitter

- Girls notify family and friends about the products & their goals for the program.
- Scan and email copy of the Order Card; girls should keep their card as a customer list for cookies/next fall
- Orders can be taken via computer
- **Money cannot be accepted via the internet** (i.e. no PayPal, credit cards, etc.)



Trophy Nut “Initial” Order Procedures



1. Collect Trophy Nut orders (and Direct magazine orders!) from parents and enter quantities in GreenBeans by the IO deadline
2. Enter actual orders for each individual girl
3. Utilize “Additional Product” (formerly Initial Booth Sale) for any extra product desired
4. No Auto Roundup for troops
5. Initial Order quantities are final – no changes allowed
6. No boothing or cupboards this year-utilize troop to troop transfers
7. Troop should collect/deposit all customer payments throughout the program
 - *“Promptly & Frequently”*
 - *“Starts the clock” for any collection issues (Magazine checks)*



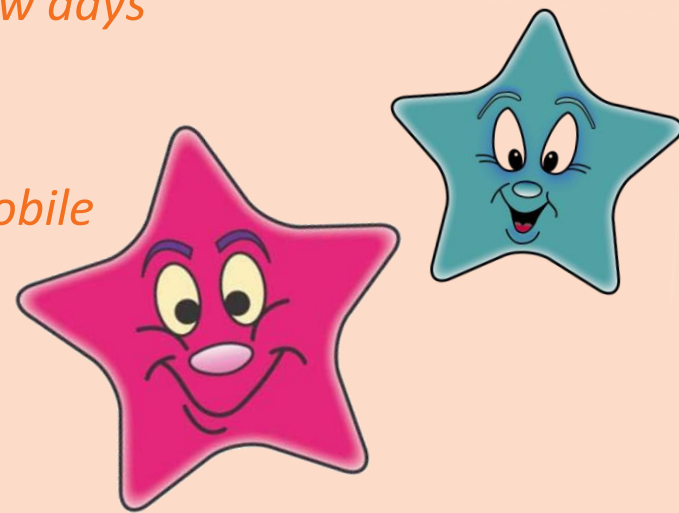
Trophy Nut “Initial” Order Delivery to Troops

1. Your SUFPC will confirm your delivery date and time of pick-up
2. Bring a print out of your order from GBs to verify you are receiving the correct # of cans/cases.
3. Count cases before signing for anything! Troops are responsible for all product you sign for!
4. Receipt ALL transactions (M-3)
5. Do not separate at the delivery station. Separate girl orders at home before notifying families.
6. Distribute girl money envelopes with product.
7. Store all “Additional product” safely until needed
8. Remind girls to remit funds back to the troop ASAP



Cupboards – What Now??

1. Plan ahead via “Additional Product” for extra product – hard to estimate what they need – proceed with caution
 - *You may want a small volume on hand, as there will always be additional demand*
 - *Focus on more popular flavors that you can move easily*
2. Can find more via Troop to Troop transfers
3. Council will also have small quantity available (leftovers)
 - *But we expect these to disappear within a few days*
4. Help to develop alternative sales
 - *QSP Online Sales - #1 growth area*
 - *Nut Direct Sale such as a Walkabout / Nutmobile*
 - *Residential “lemonade stand” is OK*
 - *Adjust Cookie plans upwards*



Exchange Policy

1. Damages – exchange for same item only
2. Damaged is a dented/compromised can
3. Melted chocolate is not considered damaged-store safely
4. No returns – Troop to troop transfers only



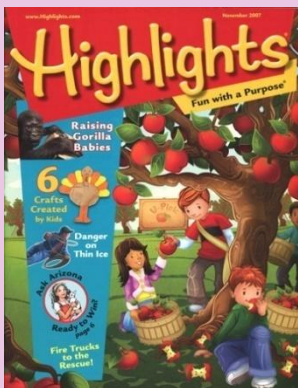
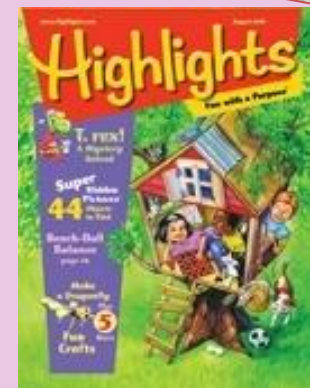
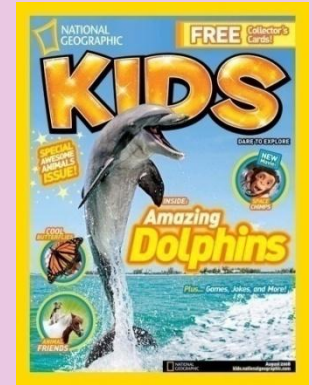
Magazine Facts

- 🌸 People already buy magazines
- 🌸 More than 92% of all adults read magazines
- 🌸 Average family subscribes to 4 magazines a year and spends over \$125 annually.
- 🌸 Amazing \$ potential for troops!
- 🌸 More than 90% of the 300 million annual subscriptions go directly to the publishers
- 🌸 Anyone and everyone can renew their favorite magazines from their favorite Girl Scout!
- 🌸 Educational and a great way to promote reading



Reading for Kids' Sake

- Special Girl Scout Booklet promotes all 34 children's publications
- Magazines are a great way to promote reading for fun for children
- 7 of QSP's top 12 magazines are children's publications
- Children's publications account for over 30% of all Girl Scout orders



Online Program Activities

Online learning activities designed
to enhance the troop program
activity pieces

www.qspbeareader.com/activities



2011 Fall Product Program

Traditional paper chart for the troop



2011 Fall Product Program

More Activities

Creating Positive Habits
Time Management & Product Sales
Money Management
Famous Female Inventors
Tracking Goals
Own Invention
Adaptations
Snack Foods
Money Diary
Our Community
Decades Challenge



2011 Fall Product Program



2 Ways to Earn

Magazine Direct Orders/Renewals

Traditional order form for in person orders - girl collects order forms and payments.

Quick and Easy QSP Online Order Program

Girl enters email addresses of family & friends - customers shop online for magazines & books! No payment to collect - customer pays QSP online!

Troop receives 20% of the subscription price under BOTH methods!

Address book campaign has been retired



Thanks
For Showing Your Support For
Girl Scouts

QSP
Girl Scouts of the USA

girl scouts

QSP
Girl Scouts of the USA

girl scouts

CATALOG
Magazines & Books

Magazines make great gifts!

Over 600

Thank You
40% of every purchase
Girl Scouts

Renew Your Current Ones!

Order New Magazines!

NOTE

Up to 4 selections may be sent to the same address per order form.

When renewing magazines, only name and address EXACTLY as it appears on current mailing label.

SELLER'S NAME

SELLER'S FIRST NAME

1

CODE #

Recipient's First Name

2

CODE #

Recipient's First Name

3

CODE #

Recipient's First Name

PRINT IN ALL CAPITAL LETTERS

- 

A purple five-pointed star with a smiling face. It has large yellow eyes with black pupils, green eyebrows, and green eyelids. It has a small green nose and a simple curved line for a smile.

QSP Direct Sale Orders

NOTE Up to 4 selections may be sent to the same address per order from one troop.

When renewing magazines, copy name and address EXACTLY as it appears on current mailing label.

PRINT IN ALL CAPITAL LETTERS

SELLER'S NAME **Girl's first and last name** **Troop #** PLEASE PRINT. USE BLUE OR BLACK INK ONLY. NO GEL PENS.

SELLER'S FIRST NAME **Code** **Magazine Title** **#** **X** **NEW**

SELLER'S LAST NAME **Customer first/last name** **#** **RENEW**

GRADE OR GROUP # **\$** **\$\$\$**

CODE # **PRINT TITLE OF SELECTION** **# ISSUES** **NEW**

Recipient's First Name **Recipient's Last Name** **\$** **RENEW**

CODE # **PRINT TITLE OF SELECTION** **# ISSUES** **NEW**

Recipient's First Name **Recipient's Last Name** **\$** **RENEW**

CODE # **PRINT TITLE OF SELECTION** **# ISSUES** **NEW**

Recipient's First Name **Recipient's Last Name** **\$** **RENEW**

CODE # **PRINT TITLE OF SELECTION** **# ISSUES** **NEW**

Recipient's First Name **Recipient's Last Name** **\$** **RENEW**

Complete Address **\$\$\$**

HOUSE # / STREET NAME - MAILING ADDRESS **APARTMENT #**

CITY - DO NOT ABBREVIATE **ST** **ZIPCODE** **CHECK** **CASH**

PHONE NUMBER (to be used for follow-up, if needed) **E-MAIL ADDRESS**

No Canadian or Foreign Addresses **DATE** **ORGANIZATION**

QSP's COPY

- Verify that troop has filled out form clearly & completely
- Do not accept cash or checks- troops deposit \$\$ in their accounts
- Troops must enter order totals into GreenBeans for credit
- Incomplete orders can not be processed!



41% of 2010
orders were online!

Customers love it!

- 🌸 Convenient to pay by credit card; magazines arrive sooner
- 🌸 Great online selection – Digital magazines, too

Girls and parents love it!

- 🌸 No paper order forms or money to handle
- 🌸 Turn in one Detailed Order Report per girl to TFPC after program ends!

Troops love it!

- 🌸 Proceeds automatically deposited into troop account



Online - Login

Welcome to QSP - Girl Scouts

girlscouts.qsp.com/gsa/index.aspx?siteid=12&faccountid=1176611

E-Council Pearl Harris Ordering GreenBeans CyberSure® QSP - Account Menu Network for Good Other bookmarks

girl scouts

Be a Reader

QSP

Thank you for participating in the Girl Scout online activity and for helping us earn money for our council and girls in Girl Scouting.

It's easy as 1,2,3...

- 1 Register
- 2 Complete the learning activity
- 3 Send emails to friends and family

Start Now!

Use the link on GSGLA Nut Homepage



2011 Fall Product Program

Girl Personalization

girl scouts

You are logged in as Drew
MY QSP | EDIT MY INFO | LOGOUT

1-877-305-4146

My QSP Home Page

Personalize Progress Page

Send Emails

Shop Online

Invite Facebook Friends

Check Your Progress

My Info

My Orders

PRINT DETAILED ORDER REPORT

Supporting: Mary Smith
GIRL SCOUT COUNCIL OF ANYWHERE

Switch Child

My QSP

- 1. Personalize Your Progress Page**
Set up your own personalized fundraising progress page with your message and picture which you can then publish online so that your friends and family can follow your fundraising progress.
CREATE/EDIT
- 2. Send emails and get a cool patch!**
Send emails to your family and friends inviting them to shop online in support of Girl Scout troop. Send 12 emails and earn a cool patch!

Send 12 emails and earn this cool patch!

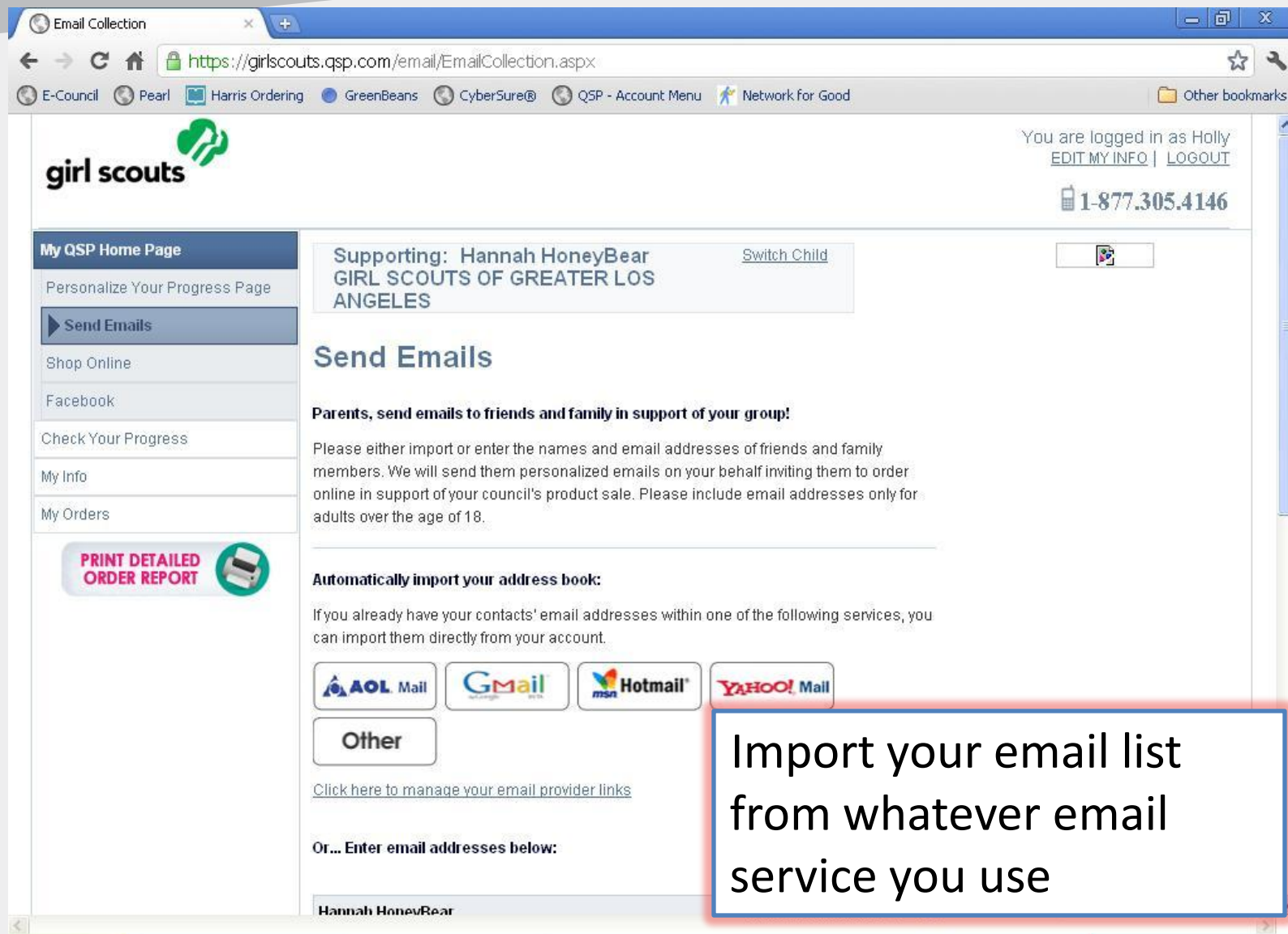
COOL PATCH!

A personal note connects the customer to the Girl Scout Mission & they are more inclined to support their favorite Girl Scout.

Send 12 emails and earn this patch from QSP



Import Email List



The screenshot shows a web browser window with the URL <https://girlscouts.qsp.com/email/EmailCollection.aspx>. The page is titled "Email Collection" and features the Girl Scouts logo. A sidebar on the left contains links: "My QSP Home Page", "Personalize Your Progress Page", "Send Emails" (highlighted), "Shop Online", "Facebook", "Check Your Progress", "My Info", and "My Orders". A button labeled "PRINT DETAILED ORDER REPORT" with a printer icon is also visible. The main content area shows the user is logged in as "Holly" with links for "EDIT MY INFO" and "LOGOUT", and a phone number "1-877.305.4146". Below this, it says "Supporting: Hannah HoneyBear GIRL SCOUTS OF GREATER LOS ANGELES" with a "Switch Child" link. The "Send Emails" section has the heading "Parents, send emails to friends and family in support of your group!" and a paragraph explaining the purpose. It then offers to "Automatically import your address book" from "AOL Mail", "Gmail", "Hotmail", "YAHOO! Mail", or "Other". A link "Click here to manage your email provider links" is provided. At the bottom, it says "Or... Enter email addresses below:" and has a text input field containing "Hannah HoneyBear".

girl scouts

You are logged in as Holly
[EDIT MY INFO](#) | [LOGOUT](#)
1-877.305.4146

My QSP Home Page
Personalize Your Progress Page
Send Emails
Shop Online
Facebook
Check Your Progress
My Info
My Orders

PRINT DETAILED ORDER REPORT

Supporting: Hannah HoneyBear
GIRL SCOUTS OF GREATER LOS ANGELES
[Switch Child](#)

Send Emails

Parents, send emails to friends and family in support of your group!

Please either import or enter the names and email addresses of friends and family members. We will send them personalized emails on your behalf inviting them to order online in support of your council's product sale. Please include email addresses only for adults over the age of 18.

Automatically import your address book:

If you already have your contacts' email addresses within one of the following services, you can import them directly from your account.

[AOL Mail](#) [Gmail](#) [Hotmail](#) [YAHOO! Mail](#)
[Other](#)

[Click here to manage your email provider links](#)

Or... Enter email addresses below:

Hannah HoneyBear

Import your email list
from whatever email
service you use



Enter Emails Manually

Email Collection

← → ↻ ↗

https://girlscouts.qsp.com/email/EmailCollection.aspx

☆ 🔧

E-Council Pearl Harris Ordering GreenBeans CyberSure® QSP - Account Menu Network for Good

Other bookmarks

Or... Enter email addresses below:

Hannah HoneyBear

Number of entries: 12

First Name	Last Name	Nickname	Email
Sally	SunBear	Aunt Sally	rsvpcookies@girlscoutsla.c

☒ Please send me an email whenever one of my supporters makes a purchase.

Personalize Emails (optional)

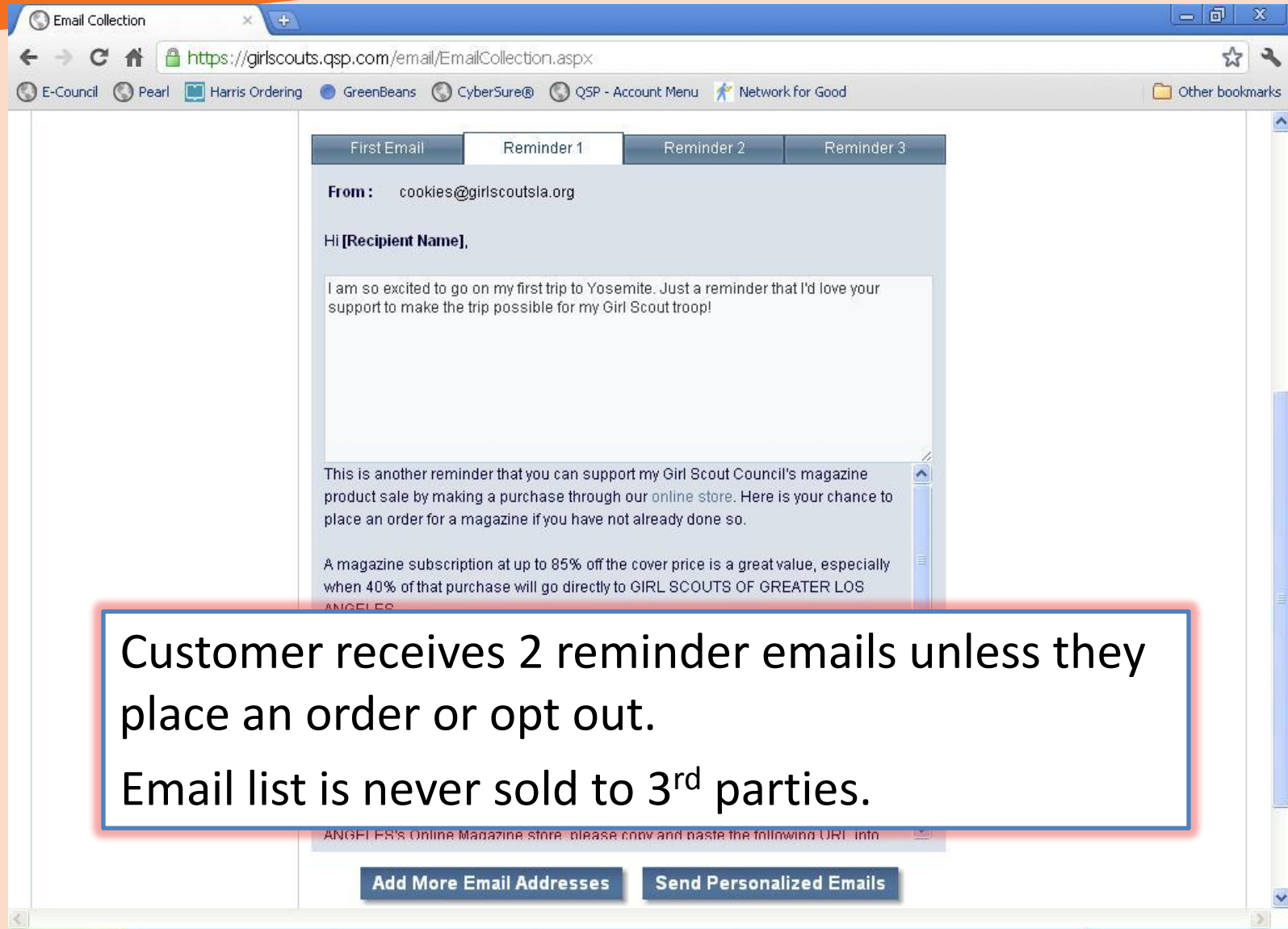
No Thanks, Just Send Emails

All names will be treated with strict confidentiality. This information will NOT be used for any purpose other than this campaign.

Or enter emails manually



Reminder Email Message



Customer receives 2 reminder emails unless they place an order or opt out.
Email list is never sold to 3rd parties.



Email Confirmation

The screenshot shows a web browser window with the URL `girlscouts.qsp.com/email/SentEmailConfirmation.aspx`. The page title is "Confirmation". The browser's address bar shows the URL. The top navigation bar includes links for "E-Council", "Pearl", "Harris Ordering", "GreenBeans", "CyberSure®", "QSP - Account Menu", and "Network for Good". The Girl Scouts logo is in the top left. In the top right, it says "You are logged in as Holly" with links for "EDIT MY INFO" and "LOGOUT", and a phone number "1-877.305.4146".

The main content area is titled "Emails Successfully Sent". It displays the following information:

- Girl Name:** Hannah HoneyBear
- Parent Name:** Holly HoneyBear
- Troop Info:** 1176611 GIRL SCOUTS OF GREATER LOS ANGELES
- Your email(s) have been sent to 1 new supporter(s)**

Below this information, it states: "12 total emails earns a patch! Go to the Sent Emails Report, print it and bring it to your troop leader to get your patch." There is a yellow button labeled "Go to Sent Emails Report".

On the left side, there is a sidebar with the following links:

- My QSP Home Page
- Personalize Your Progress Page
- Send Emails (highlighted)
- Shop Online
- Facebook
- Check Your Progress
- My Info
- My Orders

At the bottom of the sidebar, there is a button labeled "PRINT DETAILED ORDER REPORT" with a printer icon.

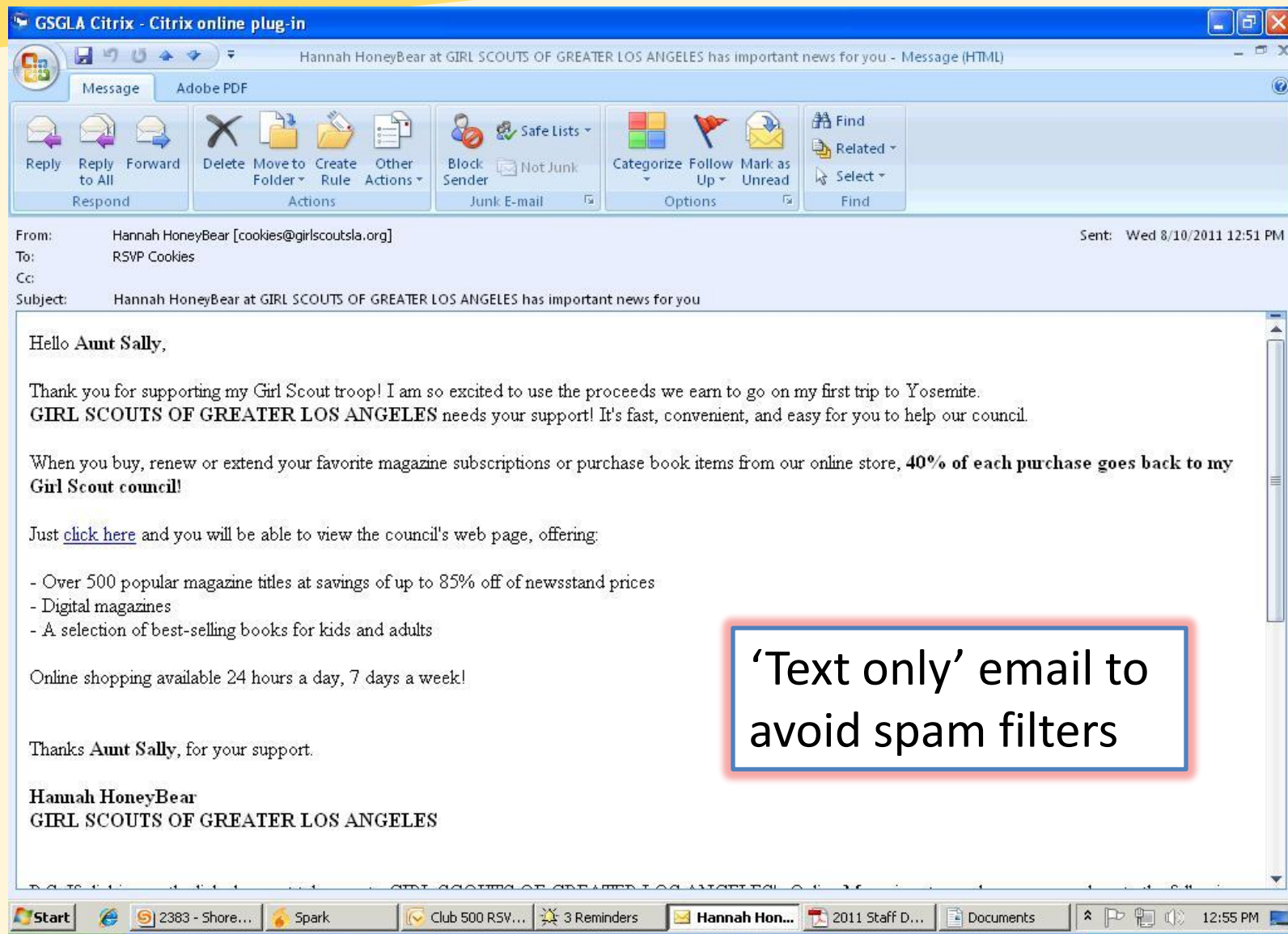
On the right side, there is a promotional banner for the Girl Scouts store, featuring images of magazines and a "SHOP NOW" button. The text in the banner says: "Now that you've sent your emails, visit the store for GIRL SCOUTS OF GREATER LOS ANGELES and any purchase you make will be credited to Hannah HoneyBear."

At the bottom of the main content area, there is a form with four input fields containing the text: "Sally", "SunBear", "Aunt Sally", and "rsvpcookies@girlscoutsla.org". Below the form, there are two buttons: "If you would like to continue adding more emails, click here" and "View sent emails".

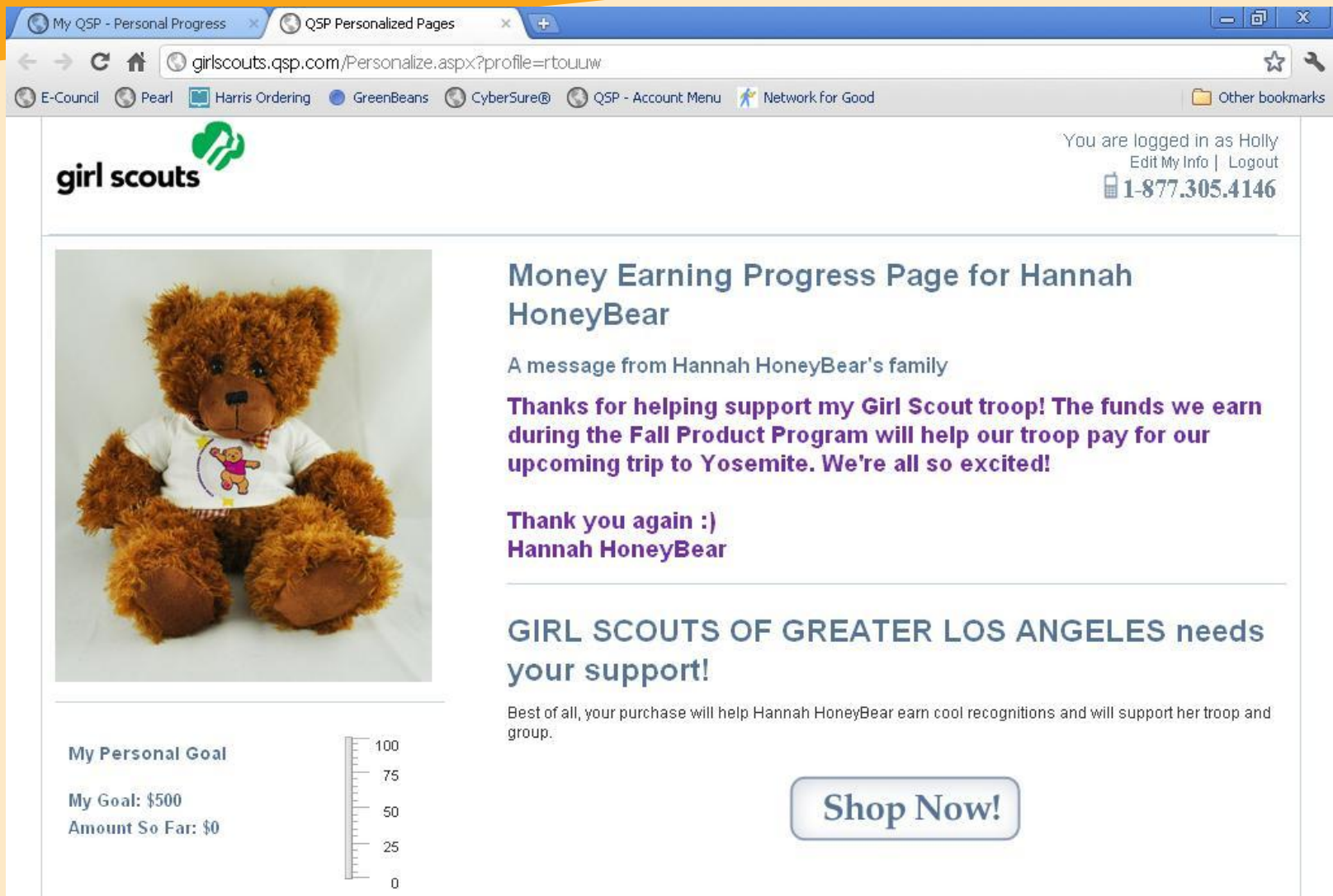
Girls can check here to see if any email addresses have bounced and make any necessary changes.



View of Customer Email



What the Customer Sees



The screenshot shows a web browser window with two tabs: "My QSP - Personal Progress" and "QSP Personalized Pages". The address bar shows the URL "girlscouts.qsp.com/Personalize.aspx?profile=rtouuw". The browser's toolbar includes navigation buttons and a search icon. Below the toolbar, there are links for "E-Council", "Pearl", "Harris Ordering", "GreenBeans", "CyberSure®", "QSP - Account Menu", and "Network for Good". On the right, there is a link for "Other bookmarks".

The main content area features the Girl Scouts logo on the left. On the right, it says "You are logged in as Holly" with links for "Edit My Info" and "Logout", and a phone number "1-877.305.4146".

The central section is titled "Money Earning Progress Page for Hannah HoneyBear". Below the title, it says "A message from Hannah HoneyBear's family" and "Thanks for helping support my Girl Scout troop! The funds we earn during the Fall Product Program will help our troop pay for our upcoming trip to Yosemite. We're all so excited!". Below this, it says "Thank you again :)" and "Hannah HoneyBear".

Below the message, there is a section titled "GIRL SCOUTS OF GREATER LOS ANGELES needs your support!". Below this, it says "Best of all, your purchase will help Hannah HoneyBear earn cool recognitions and will support her troop and group.".

On the left side of the page, there is a photo of a brown teddy bear wearing a white t-shirt with a Girl Scout logo. Below the photo, there is a "My Personal Goal" section with a vertical progress bar. The progress bar shows a scale from 0 to 100. The text next to the bar says "My Goal: \$500" and "Amount So Far: \$0".

At the bottom right of the page, there is a large button that says "Shop Now!".

Once a customer clicks on the link in the email they are directed to the girl's page.



Facebook App Interface

The screenshot shows a web browser window with the address bar displaying `girlscouts.qsp.com/store/Facebook.aspx`. The browser's address bar and tabs show the page title "My QSP - Facebook Campaign". The browser's bookmark bar includes links to "E-Council", "Pearl", "Harris Ordering", "GreenBeans", "CyberSure®", "QSP - Account Menu", "Network for Good", and "Other bookmarks".

The page header features the "girl scouts" logo on the left and a login status on the right: "You are logged in as Holly" with links for "EDIT MY INFO" and "LOGOUT". A phone number "1-877.305.4146" is also displayed.

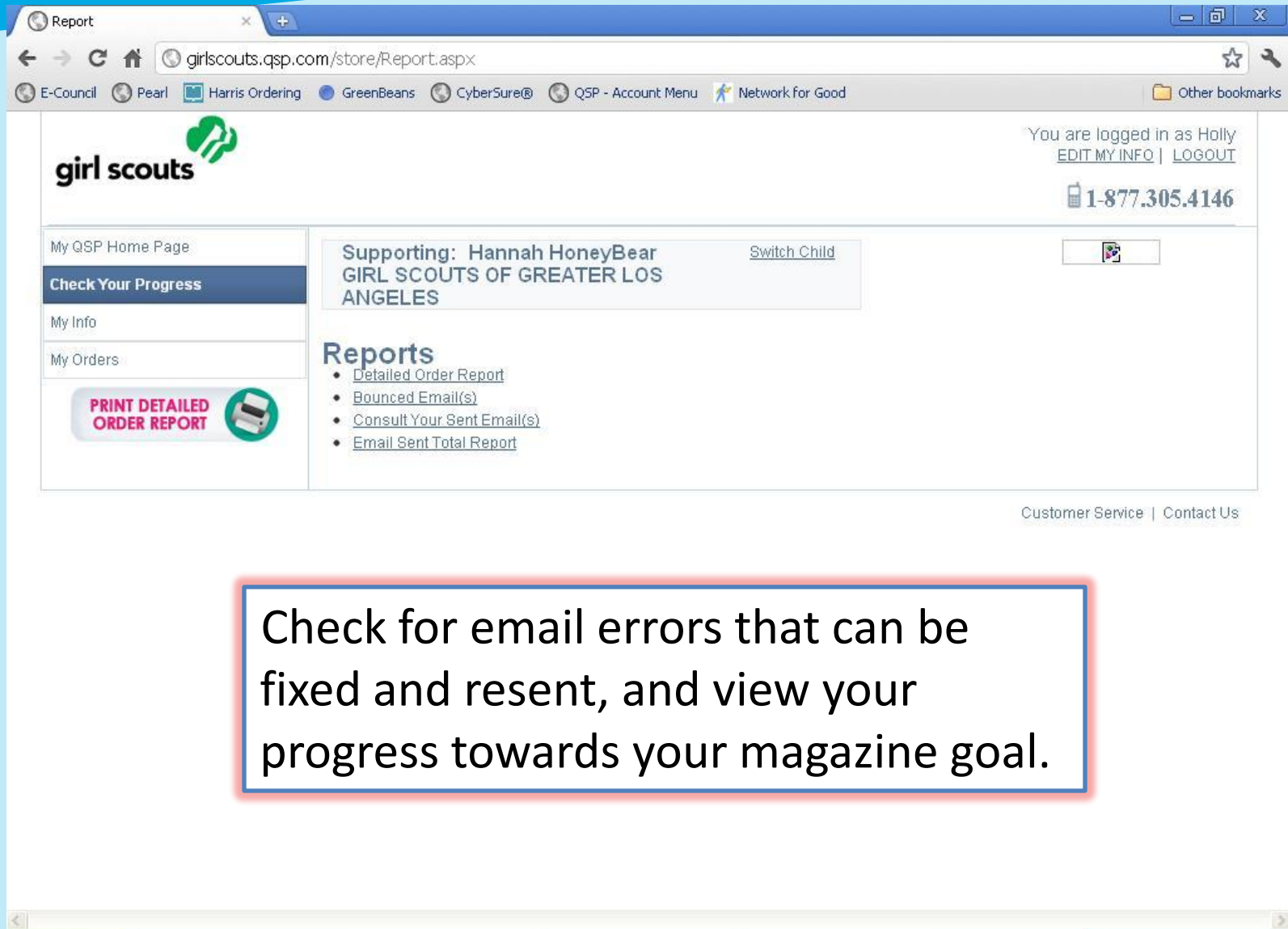
The main content area is divided into two columns. The left column contains a sidebar with the following links: "My QSP Home Page", "Personalize Your Progress Page", "Send Emails", "Shop Online", "Facebook", "Check Your Progress", "My Info", and "My Orders". At the bottom of this sidebar is a button labeled "PRINT DETAILED ORDER REPORT" with a printer icon.

The right column features a section titled "Supporting: Hannah HoneyBear GIRL SCOUTS OF GREATER LOS ANGELES" with a "Switch Child" link. Below this is a Facebook logo followed by the heading "NEW! QSP Facebook App". The text below the heading reads: "Simply click on the link below to open a popup to Facebook.com. Follow the instructions to launch the QSP application directly on your Facebook page. Your friends will have access to your store and when they shop, you will automatically receive credit!". A note below states: "Note that you may be prompted to login to your Facebook account first, if you're not already logged in." At the bottom of this section is a button labeled "Post to Facebook".

A large text box at the bottom of the screenshot contains the text: "Seamless integration to your 100s of facebook friends! Imagine the possibilities!"



Check Your Progress




The screenshot shows a web browser window with the URL girlscouts.qsp.com/store/Report.aspx. The page features the Girl Scouts logo and a navigation menu on the left with options: "My QSP Home Page", "Check Your Progress" (highlighted), "My Info", and "My Orders". A "PRINT DETAILED ORDER REPORT" button is visible. The main content area displays the user's name "Supporting: Hannah HoneyBear" and "GIRL SCOUTS OF GREATER LOS ANGELES", along with a "Switch Child" link. Below this, a "Reports" section lists four links: "Detailed Order Report", "Bounced Email(s)", "Consult Your Sent Email(s)", and "Email Sent Total Report". The top right corner shows the user is logged in as "Holly" with links for "EDIT MY INFO" and "LOGOUT", and a phone number "1-877.305.4146". The bottom right corner has links for "Customer Service" and "Contact Us".

Check for email errors that can be fixed and resent, and view your progress towards your magazine goal.



Girl Orders Received




My QSP Home Page

Check Your Progress

My Info

My Orders

PRINT DETAILED ORDER REPORT



You are logged in as Holly
[EDIT MY INFO](#) | [LOGOUT](#)

1-877.305.4146

Your Order History

Order Number	Participant Name	Order Total	Order Date	Order Status
No orders found				

Girls have real-time data of orders received to date. They can send a ‘thank you’ to these customers.



Detailed Order Report

PrintPage

girlscouts.qsp.com/Store/PrintPage.aspx?RP=Detailed

E-Council Pearl Harris Ordering GreenBeans CyberSure® QSP - Account Menu Network for Good Other bookmarks

Please enter the criteria for the report:

(Date Format: MM/DD/YYYY Time Format: hh:mm:ss AM/PM)
Click on the calendar icon to select a date

From:

7/1/2011 12:00 AM

To:

8/10/2011 5:08 PM

GIRL SCOUTS OF GREATER LOS ANGELES
1176611
Holly HoneyBear
Hannah HoneyBear
Troop #00000

Hannah HoneyBear submitted 1 email addressesand **should not** receive the patch for participating.

Supporter Name	Product	Unit	Price
Total		0	\$0.00

Please give this report to your troop leader or product sale manager. Thank you for participating.

* Please note that this report will only show orders that were placed on girlscouts.qsp.com by supporters that are directly connected to you. Orders placed on other QSP sites (such as achieve.qsp.com) will not appear here

Detailed Order Report will be sent to girl at midnight on Nov 13.

Must get it to the troop to be entered into GBs



Next Time Login

My QSP Home Page

Personalize Your Progress Page

Send Emails

Shop Online

Facebook

Check Your Progress

My Info

My Orders

PRINT DETAILED ORDER REPORT

Supporting: Hannah HoneyBear

GIRL SCOUTS OF GREATER LOS ANGELES

[Switch Child](#)

Welcome Back!

Please verify your registration information for the following Girl Scouts and select the Girl Scout you wish to support.

	Name	Council	Troop	
▼	Participants registered by you			
<input checked="" type="checkbox"/>	Hannah HoneyBear	GIRL SCOUTS OF GREATER LOS ANGELES	00000	

Select Participant

Add New Girl Scout

Note: You will have a separate shopping cart for each Girl Scout you are supporting.

You are logged in as Holly

[EDIT MY INFO](#) | [LOGOUT](#)

1-877.305.4146

[E-Council](#) [Pearl](#) [Harris Ordering](#) [GreenBeans](#) [CyberSure®](#) [QSP - Account Menu](#) [Network for Good](#) [Other bookmarks](#)

This is how the screen will look for return users.



Add a Girl

girl scouts

You are logged in as Holly
[EDIT MY INFO](#) | [LOGOUT](#)
1-877.305.4146

My QSP Home Page

- Personalize Your Progress Page
- Send Emails
- Shop Online
- Facebook
- Check Your Progress
- My Info
- My Orders

PRINT DETAILED ORDER REPORT

Supporting: Hannah HoneyBear
GIRL SCOUTS OF GREATER LOS ANGELES [Switch Child](#)

Add Girl Scout:

Girl Scout First Name:

Girl Scout Last Name:

Council #: 1176611

Troop:

Grade Level:

I would like to add another Girl Scout: ☐

* Please enter name of only one Girl Scout.

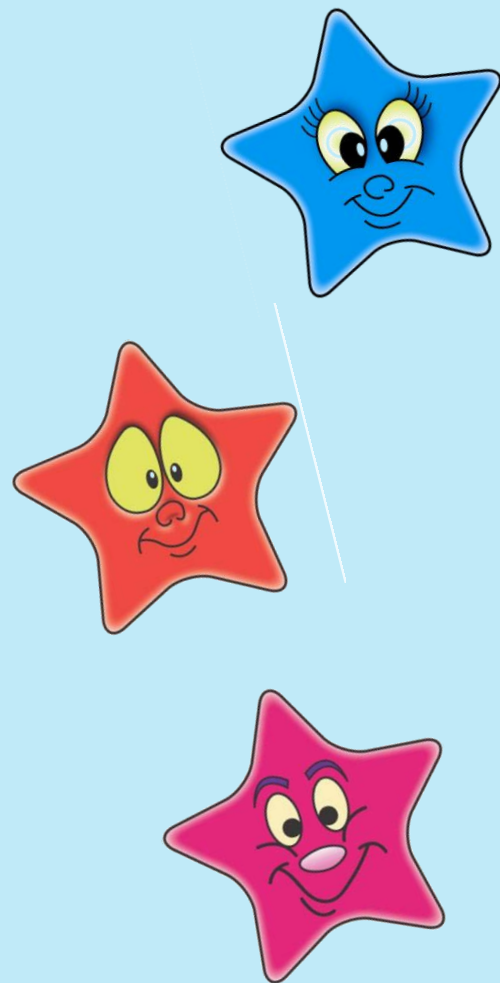
Register

Note: You will have a separate shopping cart for each Girl Scout you are supporting.

For families with more than one Girl Scout, they can click on the “Add a Girl Scout” button to add additional girls. Orders are tracked individually by girl.



Fall Product Central Homepage




Support Us

Join the Girl Scouts: Enter your zip code

Cookies & Nuts


[SHARE](#) [f](#) [t](#) [e](#)

You Are Here : Home : Cookies & Nuts



girl scouts

Fall Product Programs



Reaching For The Stars

Important Dates

Forms

QSP Magazines

Nut Varieties

5 Skills for Girls

Recognitions

Contacts

Green Beans

Gift of Caring

Training

Download Now

See What's New

Login & Info

Who to Reach

Encourage Community

Tools & Resources

In This Section...

Cookies

Nuts

Looking for Cookies?

General Information

Five Skills for Girls

Key Dates/Timeline

Forms

Training Tools/Resources

Recognition Program

Club 500

Elite 1000

GreenBeans Log-in

Cookie Cupboards

GreenBeans Training

Volunteer Resources

Boothing Information

Gift of Caring Basics

Girl Business Tools

Cookie Club - For Girls

Cookie Kick-Off

FAQS / Cookie Kick-Off

Cookie University

Cookie Varieties

2011 Theme

For Families

Gift of Caring Partners

Nuts & Magazines

For Girls & Leaders

Fall Product Cupboards


Fall Product Recognitions

GreenBeans Login

GreenBeans Training

QSP Online Login

Nuts & More Varieties










2011 Fall Product Program

GreenBeans Basics

- 🌸 GB Manual posted online (no videos)
- 🌸 Log in as soon as you receive your invite and report any difficulties to your Service Unit Fall Product Chair ASAP.
- 🌸 Only one log in per Troop. Call SUFPC if you need multiple roles.
- 🌸 May use Fall 2010/Cookies 2011 log in & password.
- 🌸 Invites come from notify@quickbase.com – add to your address book and check your spam filter!
- 🌸 Log in frequently throughout the program to view updates on your Dashboard. Deadlines, reminders, & info will be posted here.
- 🌸 Helpful Hint: Put troop # in the subject line of all email for easy reference. Include contact info with all correspondence.



GreenBeans Procedures

-  Refer to the Master Timeline and Checklists in your Troop Guide and the Troop GreenBeans Guide to keep you on track.
-  Be sure your troops is set up correctly in the system well before I/O deadline. You don't want to be left behind because your login isn't working.
-  Submit nut I/O and QSP Direct Orders by Oct. 22. Complete *QSP Direct Sales Transmittal* form as a summary and turn in to your SUFPC w/your orders. (Make sure all forms are accurate!)
-  All QSP orders (Direct and Online) must be entered in to GB for credit
-  Enter allocations, GOC, Troop Transfers & Online Orders by Nov. 20 at 11PM
-  Last day to authorize the ACH Debit is Nov. 28
-  Discrepancy Reports due Dec. 1 for parents who still owe












Two New Policies

1. \$300 parental credit limit for bad debt
 - *Troop cannot not collect (i.e. “they didn’t turn it in”)*
 - *Girl order should have a customer behind it*
 - *Parents who ignore payment deadlines should not be given additional product*
 - *Roll out information now so it’s well known for cookies*

2. Troops responsible for NSF fees caused by negligence
 - *Note deadlines and amounts due*
 - *Debit taken on the date specified – the troop authorizes via ACH form*
 - *Deposit funds Promptly and Frequently -identify bad checks prior to the debit*
 - *MUST use the notes section in GB to communicate PRIOR to debit date if the total amount due is not in the account for any reason*
 - *Troops will be responsible for bank fees charged to council due to NSF, i.e. : NSF, account closed or other preventable default*





-  Troops collect *QSP Online Detailed Order Reports*
-  Enter online sales in GBs to claim 20% proceeds and record girl sales towards recognitions 
-  Add GOC sales, T2T transfers and allocations (if any)
-  *QSP Online Detailed Order Reports* due to SU
-  Final deposits, ACH Debit authorization, & *Discrepancy Report* to PSM for any outstanding money
-  Recognitions are distributed approximately 4-6 weeks after the close of the program (Early Jan.)



Don't Miss This!!!



October 29, 2011

5 Program Areas – Business Smarts Adventure Park

10,000+ girls – Largest girl Expo in the country

Registration is now open! Funshop registration opens Sept 1



2011 Fall Product Program

Thank You!



Thank you for spending your time with us for this important traini

Together, let's inspire girls to keep "Reaching for the Stars"!

